

CURRICULUM VITAE

TRINH THI CHUNG

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University Address National Graduate Institution for
Policy Studies
7-22-1 Roppongi, Minato-ku,
Tokyo 106-8677, Japan

RESEARCH INTERESTS

My research interests include Macroeconomics Analysis, Foreign Direct Investment, Development Finance, Data Science for Forecasting.

EDUCATION

Oct, 2024
-Present

PhD in Policy Analysis (5-years Program)
National Graduate Institution for Policy Studies (GRIPS)
MEXT scholarship 2024-2026, 2026-2029.

2020-2022

MA in International Development
Specialization in Economic Development Policy & Management, Nagoya University (Japan)
Supervised by Professor Shigeru Thomas OTSUBO and
Professor Masakazu SOMEYA
GPA 4.0/4.0, ADB-JSP scholar (2020-2022)

Master's Thesis: *The determinants of foreign direct investment distribution and how foreign direct investment impacts regional income convergence in Vietnam.*

2012-2016

BSc in International Business Economics,
Foreign Trade University (Vietnam)
High-quality program taught in English.
Excellent Degree. GPA (3.68/4.00).

Bachelor's Thesis: *The supply chain management of Vietnamese exported fresh fruits and vegetables to the US: current situation and recommendations for the improvement.*

INTERNATIONAL CONFERENCES

Aug, 2022 Presenter at **the 61st Congress of European Regional Science Association (ERSA2022), Pecs, Hungary.**

Presentation: *Determinants of Foreign Direct Investment Distribution in Vietnam: An Inclusion of Spatial Econometrics Element*

Nov, 2021 Presenter at **the 20th International Conference of the Japan Economic Policy Association (JEPA2021), University of Tokyo, Japan**

Presentation: *The determinants of foreign direct investment distribution and how foreign direct investment impacts regional income convergence in Vietnam.*

Dec 2014 Presenter at **The Annual Accounting and Auditing Conference**
 Organized by **Nagoya University & Foreign Trade University**
 Sponsored by **ACCA Vietnam**

Presentation: *Triple Bottom Line reporting in annual reports: A case study of public listed companies on the Stock Exchange of Vietnam.*

WORK EXPERIENCE

April 2022
 -present

Full-time Lecturer

FPT University, Hanoi, Vietnam

Full-time

- Prepare the teaching materials and teach undergraduate students three courses International Economics (Main), Introduction to International Business (Main), and Supply Chain Management (Sub).
- Conduct economic research and participate in research seminars organized by the Faculty and the University.
- Be a member of the graduation defense committee to evaluate the graduation exams for senior university students.
- Participate in other faculty activities as requested by Dean and subject leader

Aug 2017
 -Sep 2019

Supply Chain Management Executive

Toyota Tsusho Vietnam Co., LTD

Full-time

- Execute Sales activities B2B among automotive trading partners, & suppliers.
- Manage Import - Export business from many international suppliers.
- SAP application to follow with shipment, order, and delivery management.
- Inventory control and quality management.
- Sales analysis, reporting to Sales Team Leader.
- Customer services and business relationship development.

Jun 2016
 -Jun 2017

Sales Part Leader

Lotte Department Store Hanoi

Full-time

- A team leader of women's fashion group with 20 fashion brands.
- Be responsible for sales and marketing plans, sales campaigns.
- Evaluate sales results of tenants through revenue analysis, monthly profit ranking, and rent deduction promotion.
- Conduct market research, product plan, sales analysis to Sales Director.
- Manage Retail Internet System for cash management and leasing rate of tenants.
- Provide guidance to junior sales members, develop customer service skills.

Apr 2015
 -Oct 2015

Public Affairs Section (PAS) Intern

U.S Embassy Hanoi

Part-time

- Facilitated the communication channels between PAS and the youth communities
- Promoted the President Obama Young Southeast Asian Leaders Initiative (YSEALI) programs for Vietnamese youth empowerment, major programs YSEALI Micro-grant Seeds for Future 2015.
- Interpreted in different public events hosted by the Embassy about Arts & Cultures, Civil Rights, Social Actions, and Education.
- Prepared bi-lingual (English and Vietnamese) presentation materials for workshops, information session, produced event reports.

PROFESSIONAL MEMBERSHIPS

- Student Member of the **Japan Society for International Development (JASID)**, since 2021
- Student Member of the **Japan Economic Policy Association (JEPA)**, since 2021

COURSES AND PROGRAMS ATTENDED

- **The 22nd IMF Macroeconomist Training Program**, The IMF Regional Office for Asia and the Pacific (OAP) (8-10 January 2025), JICA Office, Tokyo.
- **Global Leader Career Course (GLCC)** 2020-2021, issued by Graduate School of International Development, Nagoya University.
- **Data Analytics Consulting Virtual Internship, KPMG Australia**, December 2020.
- **Trading for Development in the Age of Global Value Chains - WDR 2020, World Bank Group**, September 2020.
- **Google Data Analytics Certificate**, Coursera, in 2022.

HONOR AND AWARDS

- **The best lecturer of Summer Semester 2024**, Business Administration Department, FPT University.
- **Thesis of the Year Award 2023: The 1st Place for Cluster Award for Public Management**, Asian Development Bank – Japan Scholarship Program, endorsed by the Government of Japan.
- **Champion the "Dynamic Student 11.0" competition** with theme "Supply Chain - Distribution Networks Management", organized by Foreign Trade University, FedEx Vietnam, December 2014.
- **The 1st Prize in the Annual Accounting and Auditing Conference**, organized by Nagoya University of Commerce and Business, Faculty of Business Administration of Foreign Trade University, ACCA Vietnam, November 2014.
- **The 2nd Prize in Mathematics** for gift students at high school level, Nam Dinh province, 2012.

OTHER SKILLS

- IT/ AI Tools: Microsoft Office Suite, Jupyter, Tableau, Geoda, Deepnote.
- Programming: Highly proficient: Stata, moderate: R, EViews, GAMs, Basic: Python.
- Econometrics: Panel Data Analysis, Spatial Econometrics, IV, CGE, Time Series Analysis
- Languages: English (IELTS 7.0 in April 2023) and Japanese N5 (7/2024).